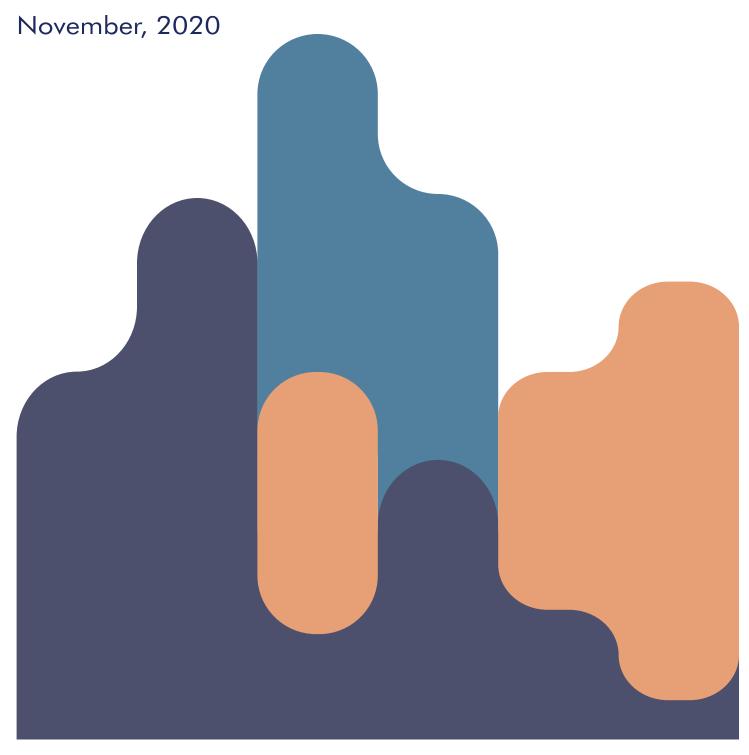


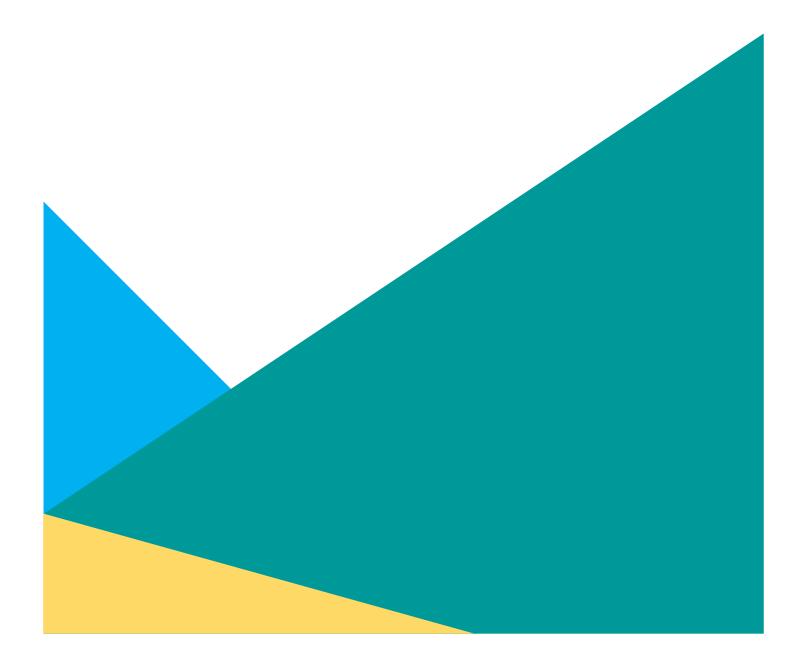
Current Economic Outlook





Brief Summary

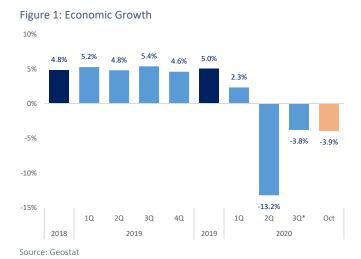
- Based on Geostat's preliminary data, annual real economic growth in October equals to -3.9 percent
- Annual inflation in October equals to 3.8 percent, while core inflation 4.8 percent
- Export annually decreased by 2.2 percent in October
- Import annualy decreased by 23.5 percent in October





Economic Growth

In October 2020, annual economic growth was -3.9 percent, while real growth in the first 10 months was -5.1 percent. This sharp decline is due to declining economic activity, both within the country and in the region due to the outbreak of the COVID-19 pandemic. In October 2020 the estimated real growth compared to the same period of the previous year was posted negative in almost all activities, other than financial and insurance activities.



Price Level

As of November 2020, the inflation rate was 3.8 percent compared to the same period last year, which is higher than the target inflation. Core inflation (without tobacco) was 4.8 percent in the corresponding period.

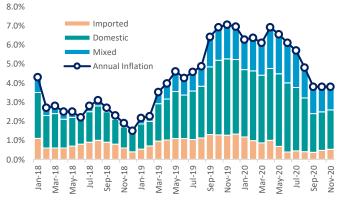
The main influence on the formation of annual inflation was the dynamics of prices for Furnishings, household equipment and maintenance (+10.2 percent), alcoholic beverages and tobacco (+7.6), healthcare (+8.8), food and non-alcoholic beverages (+6). And the annual decline was observed in the categories of transport (-5.2), recreation and culture (-4.2).

At the same time, in November 2020, inflation was 0.9 percent compared to the previous month, which was significantly caused by increasing prices for food and non-alcoholic beverages (+1.8 percent) and transport (+1.1 percent).

Figure 2: Annual Inflation, 2020 October 10.0% 8.0% 6.0% 4.0% 2.0% 0.0% Headline Inflation -2 0% Core Inflation Target -4.0% V IX V IX V IX V IX 2013 2014 2015 2016 2017 | 2018

Source: NBG

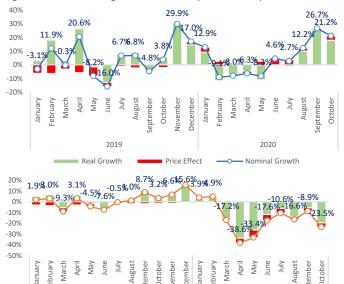
Figure 3: Inflation Decomposition, 2020 October



Source: Geostat



Figure 4: Annual Change of Domestic Exports and Import



2020

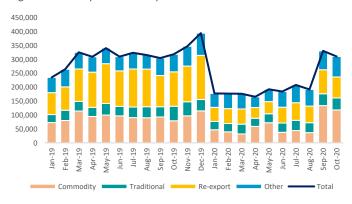
Nominal Growth

Source: Geostat

Figure 5: Decomposition of Export

Real Growth

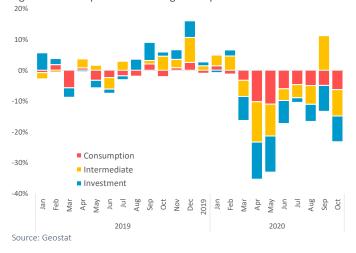
2019



Price Effect

Source: Geostat

Figure 6: Decomposition of Change of Import



External Trade

In Ocotber 2020, export annualy decreased by 2.2 percent (while domestic exports increased by 21.2 percent) and reached value of 312 mln USD, while import decreased by 23.5 percent reaching 706 mln USD. These changes caused decrease of the trade deficit by 34.8 percent compared to previous year and was equal to 393.5 mln USD. This significant reduction is due to the decline of domestic and external demand and decrease of economic activity in the world and the region as a result of the spread of the COVID-19 epidemic. In October 2020 real growth of domestic exports was equal to 18 percent, and real growth of import was -19.7 percent. The share of re-exports was 24.2 percent, while exports of commodity was - 38.2 percent.

In October 2020, import of investment, consumption and intermediate goods decreased by 8.4, 6.2 and 8.6 percent respectively (contribution to total growth).

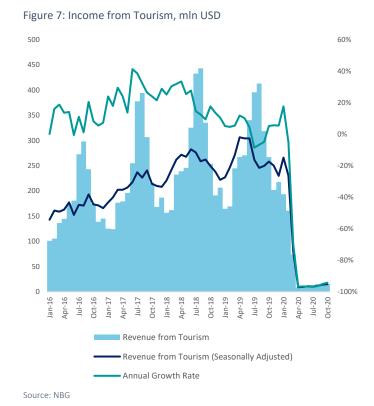
In October 2020, the first place in the top ten export goods from the commodity groups was occupied by copper ores and concentrates with 76.9 million USD (24.6 percent of total exports), second place – motor cars - 31.4 million US dollars (10 percent of total exports), and third – wine - 19.8 million U.S. dollars (6.3 percent of total exports). The largest import commodity group in October 2020 was the group of petroleum and petroleum oils, whose imports amounted to 45.8 million USD and accounted for 6.5 percent of total imports. Also significant were motor cars with 42.9 million (6.1 percent of imports) and copper ores and concentrates with 34.7 million U.S. dollars (4.9 percent of imports).

In October 2020, the largest export partners are China (63.5 million US dollars, 20.3 percent of total exports), Russia (42.6 million US dollars, 13.6 percent) and Azerbaijan (37.4 million US dollars, 12 percent). The largest importing partner countries are Turkey (149.5 million USD, 21.2 percent of total imports), Russia (83.8 million USD, 11.9 percent) and China (63.3 million USD, 9 percent).



Tourism

In October 2020, revenue from tourism fell 94.3 percent to 15.2 million USD. This sharp decrease is due to the closure of the borders caused by the spread of the COVID-19 epidemic and the decline of international travel on the territory of Georgia since the second half of March. In 2019, revenue from tourism increased by 1.4 percent. The small increase in the ratio is due to the ban on flights from Russia to Georgia in July. However, at the same time, increased revenue from other countries has managed to mitigate the impact of this negative shock. At the same time, the number of visitors in 2019 increased by 8.4 percent annually.



Remittances

In October 2020, net remittances totaled 157.7 million USD, which is 20.7 percent higher compared to previous year. Remittances increased from trading partner countries, where existing restrictions were partially eased and economic activity intensified. Remittances increased by 31.6 percent from Italy (5 percent contribution to total growth), 42.5 percent from USA (4.8 percent contribution to total growth), 24.9 percent from Greece (2.8 percent contribution to total growth). Remittances from Ukraine and Germany also increased significantly. At the same time, decrease was recorded at 9.3 percent from Russia (-2.2 percent contribution to total growth).

160 20% 140 120 0% -10% 100 -20% -30% 60 -40% -50% Jul-18 Jan-19 Apr-18 Apr-19 Jul-19 Jan-20 Jul-17 Oct-17 Jan-18 Oct-18

Net Remittances

Annual Growth Rate

Net Remittances (Seasonally Adjusted)

40%

Source: NBG

30-Nov-20 5

Figure 8: Net Remittances

180



Figure 9: Nominal Effective Exchange Rate

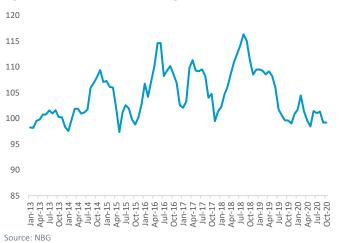


Figure 10: Real Effective Exchange Rate



Source: NBG

Table 1: Change of Nominal Effective and Real Effective Exchange rates

| | November 30, 2020 | Nov 30, | 2020 - Jan 1, 2020 | Nov 30 | , 2020 - Jan 1, 2019 |
|---------------------|-------------------|---------|--------------------|--------|----------------------|
| Euro | 3.9545 | _ | -18.7% | _ | -22.6% |
| US Dollar | 3.3164 | _ | -13.6% | _ | -19.4% |
| Turkish Lira | 0.4235 | | 13.7% | | 19.3% |
| Russian Ruble | 0.0437 | | 5.5% | _ | -12.1% |
| NEER | 111.30 | _ | -6.6% | _ | -12.9% |
| REER (October 2020) | 111.12 | • | -1.9% | _ | -7.1% |

Source: NBG

Exchange Rate

As of November 30, the nominal effective exchange rate of the lari has depreciated by 6.6 percent relative to January 1, 2020 and depreciated by 12.9 percent relative to January 1, 2019. At the same time, the real effective exchange rate for October is depreciated by 7.1 percent relative to January of the previous year and depreciated by 1.9 percent relative to January 2020.



Budget Revenue Performance

The forecast of tax income for January-November 2020 is 9,485.7 million GEL, while the actual figure for January-November 2020 is 5.6 percent higher than planned and equals to 10,012.7 mln GEL.

The actual level of tax income in November was 936.6 mln GEL, which is 5.7 percent higher compared to the forecasted value of tax income of 990.3 mln GEL.

- Revenue from Income tax amounted 341.6 mln GEL, which is 128.4 percent of forecasted value (266 mln GEL).
- Revenue from Profit tax was equal to 59.6 mln GEL, which is 148.9 percent of projected value (40 mln GEL).
- Revenue from VAT was equal to 450.5 mln GEL, which is 107.3 percent of the forecasted value of 420 mln GEL.
- Revenue from Excise tax amounted 176.8 mln GEL, which is 130 percent of the forecasted value of 135.9 mln GEL.
- Revenue from Custom tax was equal to 6.5 mln GEL, which is 107.8 percet of the forecasted value (6 mln GEL).

In October 2020, compared to the same period last year, consolidated budget revenues decreased by 5.6 percent and expenditures increased by 21 percent. At the same time, the operating balance of the consolidated budget, which is the government's savings, amounted to -180.3 million GEL, while the total balance was set at -551.2 million GEL. In total, tax revenue fell by 5.1 percent year on year, which was significantly affected by the decline in personal income tax revenue.

Figure 11: Budget Revenue Performance 1200 160% 148.9% 135.9% 140% 128.4% 1000 120% 800 100% 600 80% 60% 40% 200 20% **0**% VAT Tax Income Income Tax **Profit Tax** Excise

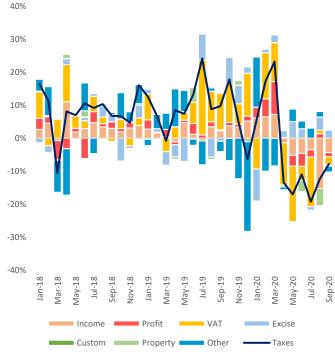
Actual

Performance

Source: MOF

Figure 12: Tax Income

Forecast



Source: MOF



Figure 13: Portfolio Yield Curve

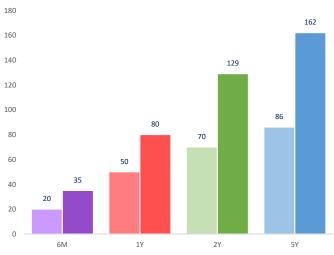


Figure 14: Weighted average interest rates



Source: MOF

Figure 15: Inssuance and Demand, mln GEL



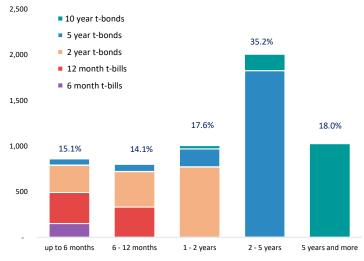
Source: MOF

Treasury Securities Portfolio

In November 2020, 4 auctions were held with total issuance volume of 226 million GEL. The weighted average interest rate amounted to 8.2 percent. There were issued treasury bills with maturities of 6 months and 12 months; Treasury bonds with maturities of 2 and 5. Treasury securities with total amount of 110 million GEL were redeemed. The structure of treasury securities portfolio changed slightly. The portfolio yield curve did not change significantly. Average Time to Maturity (ATM) for the portfolio slightly decreased compared to the previous month's value.

As of November 30, 2020, 29.17 % of treasury securities portfolio is composed of securities whose maturity date is due for the next 1 year. Bid-to-cover ratio increased compared to the previous month's value (October 1.69) and is 1.79.

Figure 16: Portfolio Forming Securities Composed by Time to Maturity



8

Source: MOF



Private Sector Larization

Loan larization is on the rise. The larization of total loans is largely due to the larization of loans issued to individuals. By 1 of November 2020, the larization of loans to individuals was 59 percent, the larization of loans to legal entities was 28 percent, and the total larization of loans was 43.9 percent.

As for the larization of loans according to collateral, there is a growing trend of both mortgage and consumer loans, but the larization of consumer loans significantly exceeds the larization of real estate loans. By 1 of November 2020, the larization of consumer loans was 88 percent, while the larization of mortgage loans was 33.4 percent.

The larization of deposits is significantly conditioned by the larization of deposits of legal entities. As of 1 of November 2020, the total larization of total deposits was 37 percent, the larization of deposits of legal entities in the same period was 51.2 percent, and the larization of deposits of individuals – 24 percent.

The larization of current accounts for November 2020 was 40 percent. At the same time, the larization of deposits before demand is 31.2 percent, and the larization of time deposits – 38.6 percent.

Figure 17: Loan Larization

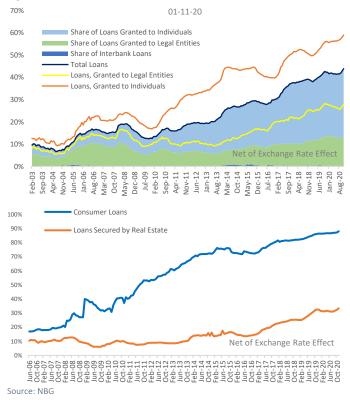


Figure 18: Deposit Larization

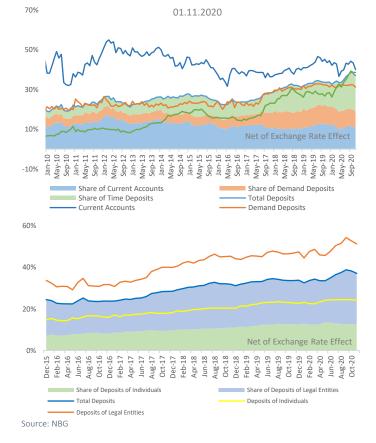




Figure 19: Annual Growth of Loans

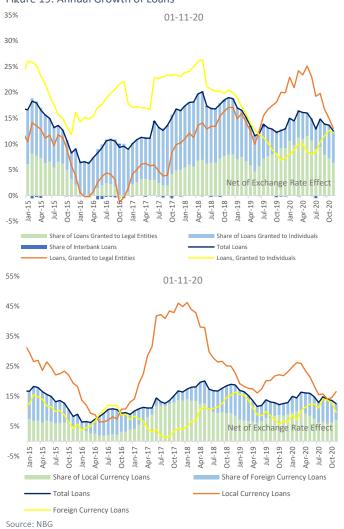
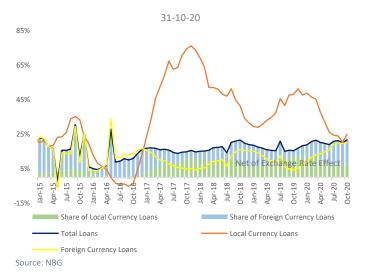


Figure 20: Annual Growth of Loans secured by Real Estate



Review of Loans

The annual growth of the credit portfolio as of 1 of November 2020 compared to 2019 was 12.5 percent. The annual growth of loans to legal entities decreased by 2 percentage points compared to the previous month and amounted to 13 percent during the same period, while the annual growth of loans to individuals amounted to 12.1 percent.

As of 1 of November 2020, the growth of loans in national currency amounted to 16.5 percent compared to the same period last year, the annual growth of loans in foreign currency decreased and amounted to 9.6 percent during the same period.

By November 2020, mortgage loans have increased by 1.7 percentage points compared to the previous month and amounted to 21.6 percent.

Review of Deposits

The growth of total deposits in November 2020 compared to the corresponding period of 2019 was 15 percent, the annual growth of deposits denominated in the national currency was equal to 27 percent, and the annual growth of deposits denominated in foreign currency decreased by 2 percentage points compared to previous month and was 9 percent.

In November 2020, the annual increase in deposits of individuals was 9 percent, while annual increase in deposits of legal entities was 23 percent.



01.11.20

Monetary Policy Rate

On October 28, 2020, the Monetary Policy Committee of the National Bank of Georgia decided to leave the refinancing rate unchanged. The monetary policy rate is 8.0 percent. According to the National Bank, the downward trend in annual inflation will continue and it will be close to the target inflation in 2021. The dynamics of inflation reduction is driven by weak aggregate demand and it is expected that this impact will continue in future periods. The expected change in inflation is largely driven by weak aggregate - largely external - demand. However, the Committee also took into account the risks in terms of inflation expectations, which are accompanied by increased volatility in foreign exchange markets and longterm maintenance of inflation above the target. Inflation expectations are rapidly declining. The next meeting of the Monetary Policy Committee will be held on December 9, 2020.

5% Apr-18 Jun-18 Aug-18 Oct-18 Dec-18 Feb-19 Apr-19 Oct-19 Oct-17 Dec-17 Feb-18 Jun-19 Feb-20 Share of Deposits of Legal Entities Share of Deposits of Individuals Total Deposits Deposits of Legal Entities Deposits of Individuals 50% 40% 30% 20% 10% -10% Jan-18 Oct-18 Jan-19 Apr-19 Oct-19 Jul Jan-Apr-Share of Foreign Currency Deposits Total Deposits Local Currency Deposits Foreign Currency Deposits 50% 40% 30% 20% 10% Net of Exchange Rate Effect -10% Oct-18 Jan-19 Oct-19 Jul-18 19 19 Jan-Apr-≒ Apr-'n Jan-Apr-Share of Current Accounts Share of Demand Deposits Share of Time Deposits Total Deposits Current Accounts Demand Deposits Time Deposits Source: NRG

Figure 21: Annual Growth of Deposits

30%

25%

20%

15%

10%

Figure 22: Inflation and Monetary Policy Rate

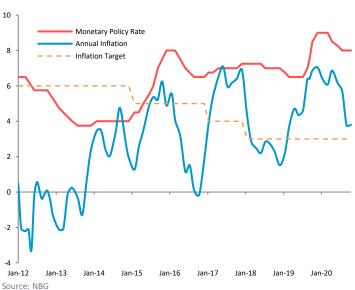
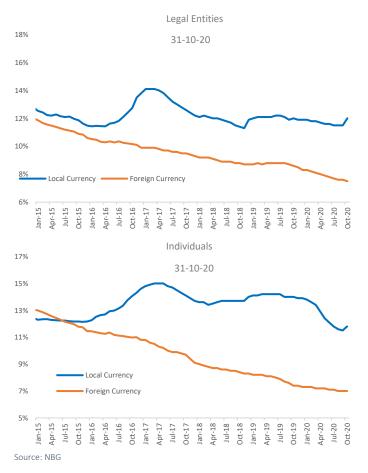




Figure 23: Interest rates on Deposits (stock)



Figure 24: Interest rates on Loans secured by Real Estate



Interest Rates

As of November 2020, the interest rate on foreign currency deposits was 2.7 percent, while the national currency was 9.3 percent.

As of November 2020, the weighted average interest rate on deposits in national currency of legal entities was 9.2 percent, and in foreign currency - 2.5 percent. The average annual interest rate on deposits of individuals was 2.9 percent on deposits in foreign currency and 9.4 percent in national currency.

By November 2020, the weighted average annual interest rate on short-term consumer loans was 23 percent (26.2 percent in national currency and 7.2 percent in foreign currency).

Weighted average interest rates on long-term consumer loans are largely determined by loans denominated in the national currency. Its value for November 2020 was 17 percent. The interest rate on loans denominated in the national currency is 18.2 percent, and the interest rate on loans denominated in foreign currency is 8 percent.

At the end of October 2020, the interest rate on mortgage loans issued to legal entities issued was 12.4 percent, and in foreign currency – 7 percent. The interest rate on loans to individuals in national currency was 11.8 percent, and in foreign currency it was 6.3 percent.



Disclaimer

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